

Annexure 1: Exercise: Do You Have the Potential to become an Entrepreneur?

Be honest with yourself while answering the questions below. Do not indulge yourself in any entrepreneurial or management theory before answering.

Question No.	Questions (tick mark the respective answer)	Yes	No
1	Do you have any business idea (s) ready with you?		
2	Are you creative (Creativity as defined in the session)?		
3	Can you make others to understand/trust in your idea?		
4	Do you think for yourself as more resilient (flexible) than an average person?		
5	Will you be able to cope with NOT getting a regular salary for at-least six months?		
6	Do you afraid of failure because of your near and dear once?		
7	Do you think your family will support mentally and emotionally in starting a venture?		
8	Do you have an aversion (disliking) of Promoting your Product (s)/ Services?		
9	Are you hardworking?		
10	Do you feel excitement in reading/ watching stories of Successful Entrepreneurs?		
11	Is your health good enough?		
12	If the new (upcoming) venture (of yours) does not succeed; Will you be able to get a regular job?		

I. Key

Question No.	1	2	3	4	5	6	7	8	9	10	11	12
Yes	+1	+1	+2	+1	+1	-1	+2	-2	+2	+1	+2	+2
No	0	-3	-2	-1	-1	+2	-1	+2	-1	0	-2	+1

II. Interpretation

Score	Interpretation
Above 16	You are ready. Start- up Now
10-16	You are capable. Start-up with mentor(s)/ Incubator support
03-07	You need to develop entrepreneurial development further (Consult a counselor for entrepreneurial journey)
Below 03	You need to focus your thinking (thinking as defined in the session)